



Price package ski trip 2021/2022

7 nights / 8 days program from December 2021 until end of April 2022

In Verbier, La Tzoumaz and Crans-Montana, Switzerland

(min 20 people, Saturday to Saturday)

All-inclusive high season price per person*

1'590 CHF / Also available in USD, £, €, AED

Discount of close to 40% apply to certain weeks to 990 CHF

[Contact us for more details](#)

*Les Elfes can also invoice you in the following currencies: €, \$, £, AED. The above prices are indicative and we protect you against exchange rate risk by guaranteeing fixed rates confirmed at time of first deposit.

Our Ski Trip Package includes

- 7 nights accommodation in Swiss style chalet owned by Les Elfes
- Full board with 4 meals and drinks everyday (special diet possible)
- 2 – 4 bedrooms with ensuite bathrooms
- 6 days of 6 hours ski Lessons taught by professional instructors (all levels & 1:8 ratio)
- 6 days lift pass
- 6 days rental of ski/snowboard equipment with helmet (ski fitting on campus on arrival day)
- Fully supervised after-ski and evening activities (different each day)
- Ski test, ski competition, BBQ and prize giving
- Airport transfers (Geneva airport)
- Fulltime supervision by resort managers, activity managers, instructors, monitors (1:2 ratio)
- Optional 1 day excursion on 6th day to swiss major cities & attractions
- Taxes and services
- 1 free space for 10 paying students

Extras*

- Health & accident insurance: CHF 120.–
- Cancellation insurance: CHF 40.–
- Rental of ski clothes (Jacket & Pants): CHF 108.–

*Extras apply to all participants incl. accompanying teachers



Prices

Verbier, Médran, La Tzoumaz and *Crans-Montana

DATE	PRICE PER STUDENT SWISS FRANCS
DECEMBER	
27.11 – 04.12.21	990,--
04.12 – 11.12.21	1'090,--
11.12 – 18.12.21	1'190,--
18.12 – 25.12.21	1'390,--
25.01 – 01.01.22	1'390,--
JANUARY	
01.01 – 08.01.22	1'090,--
08.01 – 15.01.22	1'390,--
15.01 – 22.01.22	1'390,--
22.01 – 29.01.22	1'390,--
FEBRUARY	
29.01 – 05.02.22	1'590,--
05.02 – 12.02.22	1'590,--
12.02 – 19.02.22	1'590,--
19.02 – 26.02.22	1'590,--
MARCH	
26.02 – 05.03.22	1'390,--
05.03 – 12.03.22	1'390,--
12.03 – 19.03.22	1'390,--
19.03 – 26.03.22	1'290,--
26.03 – 02.04.22	1'290,--
APRIL	
02.04 – 09.04.22	1'390,--
09.04 – 16.04.22	1'590,--
16.04 – 23.04.22	1'590,--



Pre-booking form

Ski Trips for schools Winter 2021/22

Verbier, La Tzoumaz (Verbier North), Crans-Montana – Switzerland

Preferred Resort: Verbier La Tzoumaz Crans-Montana

Name of school: _____

Full address: _____

Phone: _____

E-mail: _____

Name of responsible: _____

Date preference 1: (in possible Saturday to Saturday) _____

Date preference 2: (in possible Saturday to Saturday) _____

Approx. number of students: _____ Girls _____ Boys

Approx. number of accompanying persons: (1 free for 10 students) _____

Free places for teachers: 1 for 10 students _____

Please return this form as soon as possible to the following address:

Tel: +41 27 775 35 90 – Fax: +41 27 775 35 99 – E-Mail: info@leselfes.com

Booking procedure

Bookings can be made at any time during the year, but the following dates can facilitate the process for you.

Until end of April

You will have the priority to on other booking-requests, if you fill out the above pre-booking form.

By the end of April/May

You receive a quotation to be signed, in order for us to hold your places. We usually ask for a non-refundable deposit of CHF 3'000.– to be paid by the 15th June but considering the current sanitary situation, this amount is not required.

By the end of September

You will receive the Proforma invoice as well as all the forms to be filled out. **We ask for a 30% deposit to be paid by end of September.** After this date and in case of non-payment of the deposit, we will not be able to guarantee your places and we will handle other confirmed bookings as first come first served.

Special Cancellation Conditions (due to COVID-19)

FREE-CANCELLATION with FULL REFUND without deadline to all school clients.



Preparation Timeline and Checklist

BEFORE THE SUMMER BREAK:

- Step 1** At the end of your current trip, or as early as possible for new schools, please fill in the pre-booking form.
→ Link to the docs : <http://tiny.cc/pre-booking>
- Step 2** We shall then send you a quotation and our cancellation policy to be validated within 3-weeks.
→ Link to supporting documents for the school's perusal: <http://tiny.cc/LEIdocuments>
- Step 3** Once the quote is validated and the school's management has approved the trip, we then send you all the marketing material for trip promotion and visa information.
→ We suggest you first send a parents letter (including payment plan):
<http://tiny.cc/LEIletter>
→ You should then arrange two presentations, one for children and one for parents accordingly. We are happy to assist where needed.
Link to powerpoints, videos: <http://tiny.cc/LEIPPT>
- Step 4** As early as possible and by the latest mid-May, you have to update us on the viability of the trip and on the approximate number of students in order for us to hold your places. No financial commitment is requested before October 1st 2021.
- We usually ask for a non-refundable deposit of CHF 3'000.– to be paid by the 15th June but considering the current sanitary situation, this amount is not required for 2021-2022 ski trips.

AFTER THE SUMMER BREAK:

- Step 5** At the beginning of the school year, we would suggest you do another parents meeting to offer the trip to new students, remind parents of the 2nd instalment to be paid (we suggest 1st instalment to be paid prior to the summer break), and start filling up the following documents that we will need latest 1-month before your arrival:
- Please do not fill up the forms online but download them and send them back to us**
- Info sheet and regulations: <http://tiny.cc/LEIinfo>
 - Your ski trip Google Form or Names/medical/options list: <http://tiny.cc/LEIlist>
 - Consent form: <http://tiny.cc/LEIconsent>
 - Risk assessment: <http://tiny.cc/LEIrisk>
 - Choice of program: <http://tiny.cc/LEIprograms>
- Step 6** Beginning of September, you receive the proforma invoice with your updated students number. We then require a first payment of 30% of the total amount by the end of September. Once received, we will then be able to assist you with visa applications and provide invitation letters and insurance certificates.

- **High Season Land package**
- **Lowest discount for certain weeks**
- **Number of nights**

Including:

- 1 free space for 10 paying students
- Additional teacher
- Single room for trip leader*
- Privately owned accommodation welcoming students only
- Full board with 4 meals and drinks everyday (special diet possible)
- Hot lunches every day in private altitude restaurant
- Students per room
- Ensuite bathrooms
- Ski Lessons by professional instructors / day
- Ski/Snowboard instructor to students ratio
- 6 days lift pass
- 6 days rental of ski/snowboard equipment with helmet
- Fulltime supervision
- Fully supervised after-ski activities (4pm-7pm)
- Fully supervised evening activities (7pm-10pm)
- Airport transfers
- Supervision ratio including all staff
- Free 1 day excursion

*According to availabilities

Competitors price and package may have changed since this publication.

1,590 CHF
40%
7 nights

- ✓
- 80% of package
- ✓
- ✓
- ✓
- 2 – 4 students
- ✓
- 6h during 6 days
- 1:7 ratio
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- 1:2 ratio
- ✓

1,695 CHF
15%
7 nights

- ✓
- Full Price
-
- Rented chalet
- ✓
-
- 6 students
-
- 5h during 6 days
- 1:8 ratio
- ✓
- Snowboard extra 50 CHF
- ✓
- ✓
- ✓
-
- 1:8 ratio
-

1,590 CHF
N/A
7 nights

- ✓
- Full Price
-
- Shared hotel
- ✓
-
- 6 students
-
- 5h during 6 days
- 1:10 ratio
- ✓
- Helmet not included
-
-
-
-
-
-

1,220 CHF
N/A
7 nights

- No – 1,010 CHF
- Full Price
-
- Shared hotel
- ✓
-
- 6 students
-
- 1,750 CHF / instr. (5h/day)
- 1:10 ratio
-
- Helmet not included
-
-
-
-
-
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